Financial Trends Analysis for Fern House Inc, EIN: 59-2286556

Business Model Indicators

Profitability	2021	2022	2023	2024	2025
Unrestricted surplus (deficit) before depreciation	$389,923	$455,587	$1,102,094	$194,967	$284,815
As a % of expenses	65.8%	67.5%	169.6%	26.6%	34.5%
Unrestricted surplus (deficit) after depreciation	$352,392	$420,104	$1,048,414	$55,150	$101,937
As a % of expenses	55.9%	59.1%	149.1%	6.3%	10.1%

Revenue Composition	2021	2022	2023	2024	2025
Total revenue (unrestricted & restricted)	$982,462	$1,930,783	$943,546	$928,093	$1,109,539
Total revenue, % change over prior year	6.6%	96.5%	-51.1%	-1.6%	19.6%
Program services revenue	73.5%	40.1%	80.2%	82.7%	84.1%
Membership dues	0.0%	0.0%	0.0%	0.0%	0.0%
Investment income	0.1%	0.0%	5.0%	2.2%	0.0%
Government grants	3.2%	0.0%	0.0%	0.0%	0.0%
All other grants and contributions	18.9%	58.7%	12.4%	13.7%	16.7%
Other revenue	4.4%	1.2%	2.4%	1.4%	-0.8%

Expense Composition	2021	2022	2023	2024	2025
Total expenses before depreciation	$592,539	$675,196	$649,630	$733,126	$824,724
Total expenses, % change over prior year	4.5%	13.9%	-3.8%	12.9%	12.5%
Personnel	41.2%	39.1%	37.4%	36.0%	38.1%
Professional Fees	0.9%	0.7%	1.0%	1.0%	1.8%
Occupancy	0.0%	0.0%	0.0%	0.0%	0.0%
Interest	0.0%	0.0%	0.0%	4.3%	4.3%
Pass-Through	0.0%	0.0%	0.0%	0.0%	0.0%
All other expenses	57.9%	60.2%	61.6%	58.7%	55.8%

Full Cost Components (estimated)	2021	2022	2023	2024	2025
Total Expenses (after depreciation)	$630,070	$710,679	$703,310	$872,943	$1,007,602
One Month of Savings	$49,379	$56,267	$54,136	$61,094	$68,727
Debt Principal Payment	$0	$0	$0	$0	$183,807
Fixed Asset Additions	$64,520	$0	$1,692,148	$1,625,810	$0
Total Full Costs (estimated)	$743,969	$766,946	$2,449,594	$2,559,847	$1,260,136

Capital Structure Indicators

Liquidity	2021	2022	2023	2024	2025
Months of cash	24.1	43.0	2.1	2.8	3.4
Months of cash and investments	24.1	43.0	23.7	2.8	3.4
Months of estimated liquid unrestricted net assets	23.7	28.6	23.9	2.8	3.4

Balance Sheet Composition	2021	2022	2023	2024	2025
Cash	$1,188,245	$2,418,036	$112,578	$171,553	$231,625
Investments	$0	$0	$1,172,311	$0	$0
Receivables	$0	$0	$0	$0	$0
Gross land, buildings and equipment (LBE)	$2,280,680	$2,296,872	$3,980,415	$5,603,467	$5,613,217
Accumulated depreciation (% of LBE)	31.8%	33.2%	20.3%	16.8%	19.6%
Liabilities (as % of assets)	0.7%	0.3%	6.5%	12.4%	8.6%
Unrestricted net assets	$2,722,834	$3,142,938	$4,191,352	$4,246,502	$4,348,439
Temporarily restricted net assets	N/A	N/A	N/A	N/A	N/A
Permanently restricted net assets	N/A	N/A	N/A	N/A	N/A
Total restricted net assets	$0	$800,000	$0	$0	$0
Total net assets	$2,722,834	$3,942,938	$4,191,352	$4,246,502	$4,348,439

Key Data Checks

Key Data Checks	2021	2022	2023	2024	2025
Material Data Errors	No	No	No	No	No

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